PRINCE WILLIAM COUNTY - GREATER MANASSAS CHAMBER OF COMMERCE

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Celebrating Seventy Sensational Years SATURDAY, JUNE 25, 2005 • 6:30 P.M. - MIDNIGHT HYATT FAIR LAKES SPONSORED BY CARDINAL BANK

MARK YOUR CALENDAR

- 5/10 Business Before Hours World Gym Fitness Center
- 5/12 Brown Bag Seminar "So, You Want to Travel Abroad..."
- 5/19 Brown Bag Seminar "Business Killers: Avoiding the Mistakes that Can Destroy Your Business and Future"
- 5/24 Annual "Excellence in Business" Awards Luncheon Holiday Inn of Manassas
- 5/26 Business After Hours TML Copiers & Digital Solutions
- 5/30 CHAMBER OFFICE CLOSED FOR MEMORIAL DAY
- 6/03 "Great Beginnings" New Member Orientation Prince William Health System
- 6/09 Virtual Bus Tour Heritage Hunt Golf & Country Club
- 6/09 Brown Bag Seminar "Succession Planning for a Family-Owned Business"
- 6/14 Business Before Hours COSTCO Wholesale
- 6/16 Brown Bag Seminar "The Challenge of Change: Helping Employees to Confront It"
- 6/23 Business After Hours Save-A-File Systems
- 6/25 Annual Dinner Dance "Celebrating 70 Sensational Years"

Attention Executive Committee and Board Members:

- 5/17 8:00 a.m., Executive Committee Meeting, Chamber Office
- 5/24 10:30 a.m., Board of Directors Meeting, Holiday Inn of Manassas
- 6/21 8:00 a.m., Executive Committee Meeting, Chamber Office
- 6/21 9:00 a.m., Board of Directors Meeting, Chamber Office

All events are complimentary unless otherwise stated, please make reservations.

RSVP to the Chamber 703-368-6600 or e-mail: <u>mressler@pwcgmcc.org</u>. Payment can be made in the form of a check, credit card or we can bill you.

Staff, coworkers, colleagues and clients of members are welcome to attend Chamber events. Please post this calendar and invite others to attend and experience the benefits of membership. Please call to make reservations. For more details on any of our programs or events, contact the Prince William County-Greater Manassas Chamber of Commerce at (703) 368-6600.

MAY

Tuesday 10

BUSINESS BEFORE HOURS

8:00 - 9:00 a.m. Hosted by: **World Gym Fitness Center** 11714 Sudley Manor Dr. - Manassas Complimentary networking event.

Thursday 12

BROWN BAG SEMINAR

Noon - 1:00 p.m., Chamber Office Topic: **"So, You Want to Travel Abroad...**"

Speaker: Steve Nelson, Junction Travel, Inc.

Sponsor: **The Fauquier Bank** Millions of Americans travel abroad each year, yet others have never stepped foot outside of this country's borders. Whether this is your first or your fifth trip abroad, join us as we walk you through all necessary steps to take before you even begin your journey. Bring your own brown bag lunch, or when you register, we will fill you in on the Deli Depot's special \$6 lunch offer! Coordinated by the Brown Bag Committee

Thursday 19

BROWN BAG SEMINAR

Noon - 1:00 p.m., Chamber Office Topic: **"Business Killers: Avoiding the Mistakes that Can Destroy Your Business and Future"**

Speaker: Mark Cooke, Capitol Financial Partners Sponsor: The Fauquier Bank

Under-planning and under-protecting can result in serious consequences for your business. This seminar, presented by a local financial planner and attorney, will focus on several important topics that relate to the future of your business. Bring your own brown bag lunch, or when you register, we will fill you in on the Deli Depot's special \$6 lunch offer! Coordinated by the Brown Bag Committee

Tuesday 24

ANNUAL "EXCELLENCE IN BUSINESS" AWARDS LUNCHEON

11:30 a.m. - 1:00 p.m. Networking, Registration & Buffet Hosted by: Holiday Inn of Manassas 10800 Vandor Lane - Manassas Sponsor: **Prince William County Department of Economic** Development and City of Manassas **Office of Economic Development** This Annual Awards Luncheon is the Chamber's equivalent of the Academy Awards, where we honor those individuals and businesses that have worked hard and achieved much. Members: \$25 prepaid/\$30 at the door or billed: Non-members: \$35 Coordinated by the Programs & Awards Committee Cancellations must be received 24 hours in advance to be honored

Thursday 26

BUSINESS AFTER HOURS

5:00 - 6:30 p.m.

Hosted by: TML Copiers & Digital Solutions

9700 Capital Ct. - Manassas Complimentary networking event.

JUNE

Friday 3

"GREAT BEGINNINGS" NEW MEMBER ORIENTATION

8:00 - 9:30 a.m.

Hosted by: **Prince William** Health System

8650 Sudley Rd., 4th Floor, Conference Room

Sponsor: **Mason Enterprise Center** All members, rookies and veterans alike, are invited to attend this informative orientation and networking event. It's a great way to learn for the first time or to update your knowledge of Chamber benefits and operational information. It is also an excellent opportunity for veteran members to meet new members. A special invitation is extended to members who were unable to attend in the past! Coordinated by the Ambassadors Committee



The following is a list of Chamber committees for you to consider. Please contact the staff liaison for meeting dates and times.

Debbie Jones djones@pwcgmcc.org

- Board of DirectorsEconomic Development
- Executive Committee
- Job Fair
- Legislative
- Polar Bear Scramble

Kris Welsh

- kwelsh@pwcgmcc.org • Ambassadors
- Annual Dinner Dance
- Education
- Connections ETC.

Anita Duecaster <u>aduecaster@pwcgmcc.org</u> • Technology

Michaelene Ressler mressler@pwcgmcc.org • Brown Bag

Laurel Vaughan Ivaughan@pwcgmcc.org

- CommunicationsCommunity Relations
- Programs & Awards

R.S.V.P 703-368-6600 or email: mressler@pwcgmcc.org

Thursday 9

VIRTUAL BUS TOUR 8:15 - 10:30 a.m.



Hosted by: Heritage Hunt Golf & Country Club

6901 Arthur Hills Dr., Gainesville Sponsored by: **Buchanan Partners** & Norman Realty, Inc.

Is Greater Prince William and Manassas a hot commodity? You betcha! Let the Prince William County - Greater Manassas Chamber of Commerce inaugural Virtual Bus Tour prove what a hot commodity this area has become. Our tour host Bill Fairchild, R.W. Murray Co., will provide an exclusive preview of the commercial real estate market. He is guaranteed to share the inside scoop on new and current projects as well as companies relocating to our region. The presentation will highlight 5 neighborhoods throughout the greater Prince William area that best demonstrate the increasing quality of available commercial and residential space.

Sponsors To Date:

Platinum Sponsor: **City of Manassas Office of Economic Development** and **Prince William County Department of Economic**

Development

Gold Sponsor: Flory Small Business Center, Inc.; James Monroe Bank; Prince William Health System; R.W. Murray Co.

Silver Sponsor: First Potomac Realty Trust

Exhibit Table Sponsor: **Community Performing Arts Center**

In Kind Sponsors: Lake Litho and RWS Photography

Virtual Passes to Event: \$40.00 for one Virtual Pass or \$60.00 for two. Virtual Passes include breakfast, presentation and "Tour Book."

Cancellations must be received 24 hours in advance to be honored.

Thursday 9

BROWN BAG SEMINAR

Noon – 1:00 p.m., Chamber Office Topic: "Succession Planning for a Family-Owned Business" Speaker: Rosamond Tompkins, **Family Business Strategies** Sponsor: The Fauquier Bank Deciding who is to succeed the founding entrepreneur presents particular challenges for a familyowned business. Join the discussion of how to avoid common pitfalls when planning for this emotional transition in the life of a family business. Bring your own brown bag lunch, or when you register we will fill you in on the Deli Depot's special \$6 lunch offer! Coordinated by the Brown Bag Committee

Tuesday 14

BUSINESS BEFORE HOURS

8:00 - 9:00 a.m. Hosted by: **COSTCO Wholesale** 10701 Sudley Manor Dr. - Manassas Complimentary networking event.

Thursday 16

BROWN BAG SEMINAR

Noon – 1:00 p.m., Chamber Office Topic: "The Challenge of Change: Helping Employees to Confront It" Speaker: Taras Raggio, Taras Techniques, LLC Sponsor: The Fauquier Bank In today's organizations, change is the rule rather than the exception. Downsizing, re-engineering, rapid growth, new technology and a diverse workforce are creating more pressures and placing more demands on employees at all levels to confront the challenge of change. This seminar will provide managers and supervisors with the tools and techniques to help them successfully navigate through the murky and often turbulent waters of change. Bring your own brown

bag lunch, or when you register we will fill you in on the Deli Depot's special \$6 lunch offer! Coordinated by the Brown Bag Committee

Thursday 23

BUSINESS AFTER HOURS

5:00 - 6:30 p.m. Hosted by: **Save-A-File Systems** 9101 Owens Dr. – Manassas Park Complimentary networking event.

Saturday 25

ANNUAL DINNER DANCE

"Celebrating 70 Sensational Years" Hosted by: Hyatt Fair Lakes 12777 Fair Lakes Circle - Fairfax 6:30 p.m. - Midnight \$70.00 per person Platinum Sponsor: Cardinal Bank Join us for an elegant evening of dining and dancing as we install our new officers for the year and celebrate 70 sensational years of excellence in business. Sponsorship opportunities are still available. For more information, contact Kris Welsh at 703-368-6600 ext. 15 or kwelsh@pwcgmcc.org. Make your reservation early so you won't be left out of the festivities.

GIVE CREDIT WHERE CREDIT IS DUE!! "EXCELLENCE IN BUSINESS" AWARDS

Do you know a member business, organization or individual who has demonstrated excellence in business or gone above and beyond the call of duty in support of the Chamber? Why not nominate them for an "Excellence in Business" award? Your input is crucial to us in the selection process for these prestigious awards. Please help us recognize the outstanding contributions of our members - fill out the enclosed nomination form today. Additional forms are available online at www.pwcgmcc.org, by calling Laurel Vaughan at 703-368-6600 ext.14 or email lvaughan@pwcgmcc.org. Complete the nomination form and return it to the Chamber office by 5:00 p.m. on Friday, April 29th.

For calendar advertising details contact the Chamber Office at 703-368-6600 **R.S.V.P 703-368-6600 or email: mressler@pwcqmcc.org**



Prince William County Greater Manassas Chamber of Commerce

8963 Center Street Manassas, VA 20110

E-mail: mressler@pwcgmcc.org www.pwcgmcc.org

If address is incorrect, make changes on label and fax to 703-368-4733



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The Harris Agency / A Brown & Brown Company 9117 Center Street, Manassas, VA 20110 Tel: (703) 631-2412 Fax: (703) 631-0787 Richard Zaring x 111 Kevin P. Robinson x 101 Gary Jones x 131